



## **Travelport expands hotel content with the introduction of HRS properties**

70,000 HRS hotels introduced in Travelport, significantly improving travel agents' ability to serve their customers as well as expanding HRS' global reach.

Langley, UK Apr 13, 2015

Travelport (NYSE:TVPT), a leading Travel Commerce Platform providing distribution, technology, payment and other solutions for the global travel industry, and HRS, a global hotel solutions provider, have today announced a multi-year global distribution agreement.

The new agreement will add up to 70,000 hotels from HRS' properties, the majority of which are independent hotels, to Travelport's Travel Commerce Platform. This gives the private hotel providers access to Travelport's 67,000 connected agencies worldwide and the additional independent hotel content will help travel agents provide more choice and service to both leisure and business travelers. The HRS inventory will be fully integrated later in the year into the agent's normal workflow, eliminating the time-consuming and inefficiency of booking across different channels. The agreement also gives Travelport-connected agents access to the HRS Business Tariff program which provides special corporate rates for more than 35,000 hotels globally.

HRS CEO Tobias Ragge said: "Travelport's platform enables us to reach new travel buyers globally, thus boosting the reach of our global hotel partners and ensure a significant increase in hotel bookings. It gives travel agencies and companies access to new hotel properties and enables them to find the right content, all within an efficient booking process a win for all parties involved and a key milestone in our multi-channel strategy."

Niklas Andreen, GVP of Hospitality and Digital Media at Travelport said: "HRS is an important hotel distribution player in the travel industry, particularly in Germany. We look forward to integrating their hotel content onto our industry leading platform and thus further expanding the capabilities of our travel agency and corporate customer base. It is an exciting partnership and one that forms part of our ongoing strategy *to redefine travel commerce and extend our Beyond Air offering in hotels and cars, with a particular focus on growing in both the hotel and corporate travel space.*"





The agreement with HRS follows other recent Travelport announcements relating to its "Beyond Air" strategy which include the acquisition of Travel IT in January 2015 and Hotelzon in June 2014.